



Check Out Our Enhanced Website

www.telcu.com

Telco's Website has been revamped. The updated version of the Website is now up and running. Please visit the Website and check out the new items

that have been added. Send any comments about the new site via the Feedback tab. We appreciate your input. Continue checking the Website for new features that will soon be added.

Have You Given It Some Thought?



He or she will soon be all grown up! There is no better time than the present to help the younger generation get off on the right foot. Give them the gift of a Telco savings account. They will love you for it when they are ready to buy their first car or home or whatever. Teach them how important it is to save for the future.

Thanks to Bill Pay

I can stay at home, sit in my recliner and pay my bills. I am saving gas, time and wear and tear on my vehicle and on me. It's available 24 hours a day, seven days a week. All you have to do is open a checking account and use it once a month to get it free. What a deal!

Is the economy STRETCHING your budget?



Refinance or resize your auto loan.

TELCO CREDIT UNION

P.O. Box 4002 * 1720 Barlow Road
Tarboro, NC 27886-6002
Toll Free Phone 1-800-682-8688
Local Phone (252) 823-0119
Fax (252) 823-1001
www.telcu.com

SERVICES

- Shares
- Certificates of Deposit
- Individual Retirement Accounts
- Share Draft (Checking) Accounts
- Loans
- VISA Credit Card
- ATM/Debit Card
- Audio Response (TAPS)
- Bill Pay
- Credit Disability Insurance (Member Pay)
- Direct Deposit
- Drive-Thru Window
- Family Membership
- Financial Planning Service
- Money Market Club Accounts
- Night Depository Box
- Notary
- On-Line Banking
- Money Orders
- Savings Bond Redemption

Management & Staff

Charles L. Johnson, Jr.
President/CEO

Fate Tolston

Director of Information Technology/Marketing

June G. Carlisle,

Director of Member Services

Edna N. Rackley,

Manager of Mortgage Lending

Pam W. Forehand,

Member Relations Supervisor

- | | |
|-------------------|-----------------------|
| Elaine C. Lane | Zina A. Avery |
| Lora H. Willis | Sue D. Fussell |
| Carmen C. Andrews | Beth R. Dennie |
| Angela P. Harris | Janie V. Dail |
| Rebecca S. Coker | Janet W. Leggett |
| Chiquita C. Baker | Ashley B. Schweberger |
| Nancy N. Mills | Clara B. Harrell |

LOAN TYPES AND INTEREST RATES

Unsecured (signature/co-maker).....	11.00% - 16.00%
New Vehicles.....	5.45% - 16.00%
Used Vehicles.....	5.65% - 16.00%
New Motorcycles.....	4.95% - 7.10%
Used Motorcycles.....	5.50% - 8.80%
New ATV's.....	4.95% - 7.10%
Used ATV's.....	5.50% - 8.80%
New Boats & Jet Skis.....	4.95% - 8.00%
Used Boats & Jet Skis.....	6.50% - 8.50%
New RVs & Campers.....	4.95% - 8.00%
Used RVs & Campers.....	5.50% - 9.00%
CD Secured Loans.....	8.00%
Stock Secured.....	6.50%
Share Secured-up to 5 year repayment.....	2.30%
Share Secured-61-120 months repayment.....	2.80%
Insurance Secured.....	9.00%
Visa Credit Card.....	11.99%
Overdraft Line of Credit.....	16.00%
Home Equity Line of Credit.....	Variable
First Mortgage.....	Fixed & Variable

FINANCIAL CONDITION

January, 2009

Assets

Total Cash & Investments.....	\$27,752,709
Loans to Members (Net).....	\$35,539,008
Property & Equipment.....	\$ 607,924
Other Assests.....	\$ 915,640
TOTALASSETS.....	\$64,815,281

Liabilities & Reserves

Shares & Certificates.....	\$ 42,940,354
IRAs.....	\$ 5,319,057
Share Draft Accounts.....	\$ 2,034,626
Reserves & Undivided Earnings.....	\$14,505,742
Other Liabilities.....	\$ 15,502
Total Liabilities & Reserves.....	\$64,815,281

Board of Directors

- Carol F. Ruffin,
Chairman
- W. Eugene Godwin
Vice Chairman
- Charles L. Johnson, Jr.
Secretary & Treasurer
- Wanda Fish
- Pam Davis
- Charles Ainsley
- Barbara F. Knox

Credit Committee

- Elizabeth W. Bland
Chairman
- Connie Byrd
- Laurie Smith
- Ken E. Lewis
- Kathy B. Jones

Your savings federally insured to \$250,000

NCUA

National Credit Union Association.
A U.S. Government agency

FinFacts

Quarterly Newsletter From Telco

T E L C O



CREDIT UNION

Volume 20

1st Quarter 2009

Number 1

When Times Are Tough, Telco Can Help

In tough times, it's more important than ever to develop and maintain good financial habits.

Two things that could benefit most consumers are:

- Maintaining a household budget*
- Shedding high rate credit card debt*

Other things to consider:

Manage your mortgage

1. Refinance into a fixed-rate 30 year or shorter term.
2. Use refinance money to pay down more expensive debt such as credit cards, or build your emergency fund for unexpected expenses.

Tap Home Equity

1. A home equity line of credit can be a useful cushion if you are not already overloaded with debt.
2. You can set it up and draw on it when the unexpected occurs.

Cut credit card costs

1. Switch to lower interest rate credit cards.
2. Pay on time and if possible, pay the balance each month.
3. Avoid cash advances-interest rates are higher than on straight purchases.

Pass up payday loans

1. Payday lenders charge rates from 300% to 1000%
2. A short term signature loan will save you money.

Use direct deposit

1. It's safe; one less thing to worry about.
2. It's easy and a more convenient way to save.
3. More control over your money and your time.

Don't wait until you are in deep trouble to ask for help. As a member-owned not-for-profit institution, operating with a people-helping-people philosophy, we really look out for our members' best interest. We are happy to help you anyway we can with any personal financial situations.



Don't forget to support Telco's Relay for Life Team. The team is selling Tickets for a 50 / 50 Raffle, Tickets for a 16X20 framed canvas MACAW Parrot Painting painted by our own artist, Nancy Mills. Tickets are \$1 each or 6 tickets for \$5. The team is also selling t-shirts especially designed by the team (Imagine The World Without Cancer ... Just A Matter Of Time). Short Sleeve shirts are \$15, Long Sleeve are \$18.



Please help the Telco Relay For Life Team exceed their goal for 2009. Call Telco if you are interested in purchasing any of the items. Edgecombe County Relay for Life event begins Friday night, May 1st at 7:00 pm and continues thru Saturday afternoon. Please come out and support your team and help support The American Cancer Society's fight against cancer.

When Using Telco's Coin Machine
To ensure that your coins are properly deposited in your Telco account, please take your coin machine receipt to a teller before you leave Telco.

No Hoods...No Sunglasses
You may notice new signs posted inside Telco. We are asking people to remove their hoods and sunglasses while inside the credit union. This is for your safety as well as ours. Thank you so much for your cooperation.

Tarboro Area Telco Retiree Meeting

(Please reserve your seat by April 30, 2009)



Our next Tarboro area Telco retiree meeting has been scheduled for May 13, 2009. The meeting will be held at the Edgecombe Community College atrium at 10:00 a.m. Speaker for the meeting will be attorney, Wayne Boyette. Mr. Boyette will address topics requested by the retirees such as:

Transferring assets to avoid taxes
Are there things I can do to ensure my children acquire my assets?
Pro's and Con's of selling share of stock versus letting my beneficiaries handle it after my death.

Wills, Trusts, Power of Attorney, Health Power of Attorney.

Address Questions from the retirees

If you have questions you would like to submit before the meeting, please call or send them to Rebecca via email (rcoker@telcu.com). The meeting will be held first and then will be followed by a Abrams catered lunch. If you are interested in attending, please contact Rebecca Coker via email or call 252-823-0119 Ext. 241 or 1-800-682-8688.

Please mark your calendars for the following Upcoming Events For 2009

- May 13 - Tarboro Retiree Meeting
- August 25 - New Bern Retiree Meeting
- September 29 - Membership Appreciation Day
- September 29 - Shred Day (11:00 am to 1:00 pm)
- October 14 - Fayetteville Retiree Meeting

(Retiree meetings will start at 10:00 a.m.)
(Other details will follow in future issues of FinFacts)

Instructions for requesting a new password for online banking

Sign on to www.telcu.com under **Member Logon**. Under **Returning members**, enter your **Login ID** which is your 7 digit member number and click **login**. You may be prompted to answer some **challenge questions** at this point. After entering correct information for questions, you should see your **confidence word** that you created when you initially set up your online banking. If you do not know your password, click under **Login "Forgot your pin?"**. This will take you to a screen that asks you personal account information such as your social security number, birth date etc. After completing this section, you should get a message stating that a temporary password has been sent to the email address on file. After retrieving your password and entering the temporary password, you will be prompted to enter a new password that you choose.

Feel free to call us if you are still having problems with online banking and we will be more than happy to assist you.

If you have tried to log on twice and still have not succeeded, **do not try the third time**. Go to the instructions above and start at the Login "Forgot your pin?" section.

Suspected Fraud On Your Credit Card - We Need Your Cell #

Please help us to fight fraud by providing us with your cell phone number. We have enhanced our fraud alert programs to incorporate a third phone number field. This enhancement allows us to contact cardholders as quickly as possible if there is suspected fraud on your debit or credit cards. Please call us to update your information with your cell phone number. If there is fraud on your account, we will be able to reach you more quickly to ensure that the transactions are valid. We currently have forms for you to fill out in our lobby at Barlow Rd or just call Rebecca Coker at 823-0119, ext. 241 or Pam Forehand at 823-0119, ext. 232 to update your information.

Holiday Closing

Please note the following Holiday Closing Schedule:

- Easter - April 10, 2009**
- Memorial Day - May 25, 2009**
- Independence Day - July 3, 2009**

Please keep in mind that during the holidays, you will still have access to TAPS, On-Line Banking & CashPoint ATM locations which are always available 24 hours per day seven days per week. Remember: Telco Members incur no fees at CashPoint ATMs.

What are our Retirees Doing?

Thank you for responding to our request to send in information on "What are our retirees doing? If you have not responded, we'd really like to hear from you. Please call or send information to Rebecca Coker or Pam Forehand. We look forward to keeping our retirees connected.

J. C. Cashwell
1507 Pumpkintown Road
Autryville, N. C. 28318
Phone #: 910-531-4585

My last work assignment with Sprint was in Clinton, N.C. as the District E & C Manager. The things I miss most are my friends and my paycheck. To answer the question...What am I doing now? I have to "baby" Margaret, run errands for my 91 year old mother who is pretty independent and I look after a few head of cattle and two rental houses for my two nieces. My hobbies are golfing and upland bird hunting. My email is cashm@intrstar.net. I'd like to hear from my friends.

Credit Unions: Different by Design

Can credit unions stay healthy in these tough economic times? Mike Schenk, an economist with the Credit Union National Association in Madison, Wis., answers a few questions.

How are credit unions doing in this troubled economy?

Despite the challenges today, credit unions remain well capitalized, with average capital ratios that are roughly double the minimum required by regulators. What that means is that credit unions have a lot of wiggle room to absorb mistakes or losses.

Why are credit unions doing well while other types of financial institutions are struggling, even failing?

Most credit unions didn't participate in the activities that caused the economic problems, namely subprime mortgage lending. Unlike credit unions, the for-profit lenders made a lot of profit for themselves by originating these mortgages, but at the expense of incautious consumers, many of whom shouldn't have been given these loans in the first place.

Why didn't credit unions make these mortgages?

One key reason is that their members are owners. Credit unions knew that ultimately these mortgages would not be in their members' best interests. The for-profit sector's primary concern isn't consumers' best interests. They're focused on generating income for stockholders.

Also, by and large, credit unions are portfolio lenders. That means they hold in their portfolios most of the loans they originate instead of selling them to investors. In the past several years, credit unions have held roughly 70% of the mortgages they originated. So they care about the financial performance of those loans.

Should I worry about the money I have in my credit union?

There's no need to worry. Credit unions have federal insurance just like bank deposits do. Congress has temporarily increased the insured deposit limit from \$100,000 to \$250,000 until Dec. 31, 2009. Congress will decide in 2009 whether or not to make the increase permanent. If you have questions about coverage limitations ask a Telco staff member for assistance.

So credit unions truly are different?

In normal times, the difference between credit unions and other players in the financial marketplace isn't quite as obvious to a lot of people. In the current economy, the credit union difference is more visible to everyone-consumers and policymakers. Credit unions are well positioned to do what they do best: help people in times of need.

Visit Telco today. You'll see we stand behind our mission of making our members No. 1.